

## Message Text

LIMITED OFFICIAL USE

PAGE 01 GENEVA 05927 01 OF 02 191655Z  
ACTION STR-07

INFO OCT-01 STRE-00 ISO-00 IO-13 AF-10 ARA-10 EA-10  
EUR-12 NEA-10 OIC-02 AGRE-00 CEA-01 CIAE-00  
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05  
SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01  
DOE-15 JUSE-00 /168 W  
-----082699 191704Z /43

P 181547Z APR 78  
FM USMISSION GENEVA  
TO SECSTATE WASHDC PRIORITY 8599  
INFO AMEMBASSY OSLO

LIMITED OFFICIAL USE SECTION 01 OF 02 GENEVA 05927

USMTN

ACTION STR  
STR PASS CODEL

E.O. 11652: N/A  
TAGS: MTN, ETRD  
SUBJECT: US-NORWAY AGRICULTURAL CONSULTATION, APRIL 13  
1978

REF: STATE 075534

1. SUMMARY. US AND NORWAY HELD BILATERAL APRIL 13 TO  
REVIEW EACH OTHERS AGRICULTURAL REQUESTS AND OFFERS.  
NORWAY WAS STRONGLY OPPOSED TO ANY LIBERALIZATION OF  
NON-TARIFF MEASURES APPLIED TO AGRICULTURAL PRODUCTS  
BUT SHOWED WILLINGNESS TO CONSIDER FURTHER TARIFF OFFERS  
ON A NUMBER OF FRUITS AND VEGETABLES. NORWAY'S MAIN  
CONCERN IN THE US MARKET IS TO MAINTAIN THE PRESENT  
LEVELS OF ACCESS FOR CHEESE. NORWAY ASSERTED THAT US  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GENEVA 05927 01 OF 02 191655Z

AGRICULTURAL REQUEST LIST WAS UNDULY LONG IN COMPARISON  
WITH NORWAY'S, BUT AGREED THAT RECIPROCITY COULD BE  
WEIGHED ONLY IN TERMS OF THE OVERALL "BALANCE OF AD-  
VANTAGE". END SUMMARY.

2. USDEL (HAMERSCHLAG AND DRAZEK) MET WITH NORWEGIAN  
DEL (LED BY SELMER) APRIL 13 TO REVIEW US AND NORWEGIAN

AGRICULTURAL REQUESTS AND OFFERS. THE NORWEGIAN DEL INCLUDED AGRICULTURAL SPECIALISTS FROM OSLO. NORWAY INDICATED SURPRISING WILLINGNESS TO RECONSIDER US REQUESTS IN THE FRUIT AND VEGETABLE SECTOR IN PARTICULAR. ON THE OTHER HAND, NORWAY IS ADAMANTLY OPPOSED TO TAKING ANY ACTION WHICH WOULD IMPACT ON ITS DOMESTIC SYSTEMS FOR BASIC AGRICULTURAL COMMODITIES (GRAINS AND MEAT). US DEL STRESSED THAT US REQUESTS WERE NOT INTENDED TO DISRUPT NORWAY'S AGRICULTURAL SYSTEM AND THAT MANY ADDITIONAL OFFERS COULD BE MADE BY NORWAY WITHOUT ANY ADVERSE EFFECTS. NORWEGIAN DEL CALLED ATTENTION TO LENGTHY REQUEST LIST PUT FORWARD BY THE US IN CONTRAST TO THE SHORT LIST SUBMITTED BY NORWAY. HE EXPRESSED VIEW THAT SOME US REQUESTS MIGHT BE CONSIDERED "UNJUSTIFIABLE", BUT AGREED WITH US THAT IMPORTANT THING IS TO ACHIEVE AN "OVERALL BALANCE OF ADVANTAGE" IN THE MTN.

3. US REQUESTS BY COMMODITY SECTOR:

A. LIVESTOCK, MEAT AND DAIRY PRODUCTS. LIVE BOVINE ANIMALS (01.02.100) ARE IMPORTED BY NORWAY WHEN DEEMED NECESSARY BY BREEDERS AND IN SUCH CASES THE TARIFF IS GENERALLY SUSPENDED. NORWEGIAN DEL EXPLAINED THAT LIVE ANIMAL IMPORTS ARE TIGHTLY CONTROLLED TO PREVENT COMPETITION TO THE MEAT INDUSTRY AND NOTED THAT IN ANY LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 GENEVA 05927 01 OF 02 191655Z

CASE IMPORTS OF SEMEN HAVE TAKEN OVER MUCH OF THE TRADE IN BREEDING STOCK. NORWAY'S RESPONSE TO US REQUESTS ON MEAT PRODUCTS WAS INVARIABLY THE SAME: NORWAY'S GOAL IS SELF-SUFFICIENCY IN MEAT AND NO EXCEPTIONS CAN BE MADE. THIS RESPONSE EXTENDED TO EX 02.01.204 AND EX 02.01.302 - FRESH BEEF; 02.02.300 AND EX 02.02.400 - CHICKEN AND TURKEY; EX 16.02.101 AND EX 16.02.102 - ORIENTAL VEGETABLES WITH BEEF AND PORK; AND EX 16.02.105, 16.02.109, 16.02.601, AND 16.02.609 - PREPARED POULTRY.

B. FRUITS AND VEGETABLES. NORWEGIAN DEL STATED THAT NORWAY WOULD BE WILLING TO GIVE FAVORABLE CONSIDERATION TO US TARIFF REQUESTS ON ICEBERG LETTUCE (EX 07.01.850), STALK CELERY (07.01.902), SWEET CORN (EX 08.01.009 AND EX 07.01.999), APPLES (08.06.102 AND 08.06.103 ONLY), PEARS (08.06.202 AND 08.06.203 ONLY), MIXED FRUIT (20.06.908), AND ORANGE JUICE WITHOUT ADDED SUGAR (20.07.307). NORWAY IS NOT WILLING TO RECONSIDER EXTENDING FREE IMPORT SEASONS ON RADISHES (07.01.292), APPLES (08.06.101) AND PEARS (08.06.201). NOR IS NORWAY WILLING TO RECONSIDER US REQUESTS ON FRENCH FRIES (EX 07.02.009),

BLUEBERRIES (EX 08.10.909), ORANGE JUICE WITH ADDED SUGAR (20.07.309), AND GRAPEFRUIT JUICE (20.07.409). IT WAS POINTED OUT THAT THE US WAS ONLY A MINOR SUPPLIER OF THE NORWEGIAN MARKET FOR THESE TWO JUICE CATEGORIES; THE BULK OF US TRADE IS IN FROZEN ORANGE JUICE CONCENTRATE ON WHICH AN OFFER MIGHT BE MADE. NORWEGIAN DEL HEDGED ON POSSIBILITIES FOR US TARIFF REQUESTS ON ORIENTAL VEGETABLES WITHOUT MEAT (20.02.906 AND 20.02.909) AND CHINESE NOODLES (EX 21.07.905). HE OBSERVED, HOWEVER, THAT THE LICENSING SYSTEM APPLYING TO ORIENTAL VEGETABLES WITHOUT MEAT IS AUTOMATIC.

C. GRAINS AND PRODUCTS. NORWAY INDICATED WILLINGNESS TO CONSIDER A TARIFF OFFER ON RICE (10.06.300 AND 10.06.900). LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 04 GENEVA 05927 01 OF 02 191655Z

LIMITED OFFICIAL USE

NNN

LIMITED OFFICIAL USE

PAGE 01 GENEVA 05927 02 OF 02 191700Z  
ACTION STR-07

INFO OCT-01 STRE-00 ISO-00 IO-13 AF-10 ARA-10 EA-10  
EUR-12 NEA-10 OIC-02 AGRE-00 CEA-01 CIAE-00  
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05  
SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01  
DOE-15 JUSE-00 /168 W

-----082761 191704Z /43

P 181547Z APR 78  
FM USMISSION GENEVA  
TO SECSTATE WASHDC PRIORITY 8600  
INFO AMEMBASSY OSLO

LIMITED OFFICIAL USE SECTION 02 OF 02 GENEVA 05927

USMTN

ACTION STR

STR PASS CODEL

CLARIFICATION OF US REQUESTS ON WHEAT, CORN AND SORGHUM PER REFTEL FELL ON DEAF EARS. NORWEGIAN DEL ASSERTED THAT SUCH A PROPOSAL WOULD CALL FOR RADICAL CHANGES IN NORWAY'S DOMESTIC GRAINS POLICY, CHANGES NORWAY WOULD NOT BE WILLING TO UNDERTAKE. NORWEGIAN DEL ADDED THAT MUCH OF WHAT THE US WANTS IS ALREADY BEING DONE IN NORWAY. HE CITED NORWAY'S BUILD-UP OF STOCKS DURING CURRENT SURPLUS SITUATION AND THE GOVERNMENT'S EFFORTS TO INCREASE BUYING FOR ANIMAL CONSUMPTION DURING THE LAST YEAR. THESE ACTIONS, HE ARGUED, COULD BE A CONTRIBUTION IN THE CONTEXT OF NORWAY'S PARTICIPATION IN AN MTN GRAINS AGREEMENT.

D. VEGETABLE PROTEIN. NORWEGIAN DEL EXPLAINED THAT LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GENEVA 05927 02 OF 02 191700Z

NORWAY'S OFFER ON (21.07.909) FOOD PREPARATIONS NOT ELSEWHERE SPECIFIED CONTAINED A RESERVATION. BECAUSE OF GROWING DOMESTIC CONCERN IN THE MEAT INDUSTRY OVER COMPETITION FROM MEAT ANALOGS AND EXTENDERS, NORWAY MIGHT FIND IT NECESSARY TO IMPOSE A VARIABLE LEVY ON THOSE PRODUCTS. WHILE HE DOUBTED THIS WOULD HAPPEN, HE WANTED US TO BE AWARE OF POSSIBILITY AS WELL AS FACT THAT NORWAY RESERVES RIGHT TO TAKE SUCH ACTION.

4. NORWEGIAN REQUESTS. NORWAY'S MAIN CONCERN IS THE US COUNTERVAILING DUTY LAW. HOWEVER, NORWEGIAN DEL IMPLIED HE WAS LESS INTERESTED IN ATTACKING THE LAW DIRECTLY THAN IN ASSURING ACCESS FOR NORWEGIAN CHEESE AT CURRENT LEVELS. HE DID NOT SUGGEST HOW THIS MIGHT BE DONE AND STILL SATISFY US LEGISLATION. NORWEGIAN DEL POINTED TO ADVERSE EFFECT ON SMALL COUNTRIES OF US PRINCIPAL SUPPLIER RULE FOR MAKING OFFERS AND NOTED THAT ONLY ONE DIRECT OFFER (OUT OF FIVE REQUESTS) WAS MADE TO NORWAY FOR THAT REASON. NORWEGIAN DEL EXPRESSED APPRECIATION FOR THE OFFER ON THE TABLE BUT INDICATED ITS DESIRE FOR A MAXIMUM AUTHORITY CUT ON SARDINES IN OIL (112.79) AND DUTY ELIMINATION ON SARDINES IN TOMATO SAUCE (112.20).

5. COMMENT: THE WILLINGNESS OF NORWAY TO CONSIDER FAVORABLY A NUMBER OF CONCESSIONS ON THE US REQUEST LIST INDICATES THAT SHARP US CRITICISM OF THE POOR INITIAL NORWEGIAN OFFER HAD AN IMPACT IN OSLO. THE CONCILIATORY RESPONSES FROM THE MINISTRY OF AGRICULTURE SPOKESMAN EVEN SURPRISED THE NORWEGIAN MTN REPRESENTATIVES WHO WERE PREPARED TO LISTEN TO THE USUAL HARD LINE. WHILE THERE IS STILL A CONSIDERABLE DISTANCE TO GO, WE FOUND THE NORWEGIAN RESPONSES ENCOURAGING. ON BEEF AND POULTRY,

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 GENEVA 05927 02 OF 02 191700Z

HOWEVER, THE OUTLOOK REMAINS BLEAK.

6. DRAFTED BY DRAZEK AND HAMERSCHLAG. CULBERT

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGRICULTURE, MEETINGS, TRADE AGREEMENTS, MEETING REPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GENEVA05927  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780167-1103  
**Format:** TEL  
**From:** GENEVA USMTN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780446/aaaabmt.y.tel  
**Line Count:** 233  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 549a07ac-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION STR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 5  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 75534  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2936485  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** US-NORWAY AGRICULTURAL CONSULTATION, APRIL 13 1978  
**TAGS:** ETRD, US, NO, MTN  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/549a07ac-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014